



# Protecting revenue and increasing compliance

## The challenge

Like many postal and shipping companies, New Zealand Couriers faced the difficult challenge of optimizing its revenue protection strategy across multiple channels. All freight and parcels passing through the system must be ticketed with complete accuracy – including size, weight and destination – and then reconciled with billing. Any inaccurate data input such as improper dimensioning, missed surcharges, and wrong addresses results in missed revenue.

## The solution

New Zealand Couriers introduced a comprehensive set of technology and process updates to prevent further losses; QubeVu was at the heart of their new revenue protection strategy. QubeVu's patented 3D dimensioning technology instantly captures dimensions, barcodes, OCR data and an image of the item so NZ Couriers can easily calculate shipping costs, track packages through the system, and verify customer data. With its compact design and easy setup,



“QubeVu is working very well. Measurements are precise and capturing time has halved.”

*Bruno Stebler  
Revenue Recovery Team Leader*



QubeVu is a cost-effective alternative to large, expensive scanning tunnels.

Zealand Couriers is now using three QubeVu Workstations and it is in

## New Zealand Couriers introduced a comprehensive set of technology and process updates to prevent further losses; QubeVu was right at the heart of their new revenue protection strategy.

It can be deployed almost anywhere without costly modifications.

### Implementation

The first QubeVu Workstation was deployed at Auckland's Penrose Hub and was physically commissioned within a day - a true testament to its portability and ease of use. New

the process of rolling out a QubeVu Industrial. QubeVu has helped NZ Couriers eliminate errors during the acceptance and verification process, achieve greater compliance and revenue optimization – all without compromising productivity.



### About NZ Couriers

New Zealand Couriers handles more than 100,000 parcels for both domestic and international deliveries a day, with 18 branches, 500 couriers and 129 additional agents – including retailers, petrol stations and garages. New Zealand Couriers is a subsidiary of the Freightways Group which includes Sub60, Online Security, Post Haste, Castle Parcels and DX Mail.